

# MERMAID MARINE SERVICE ApS

## To the Manager in charge of Hull Cleaning and Propeller Polishing

We are a large Danish diving company specialising in hull cleaning and propeller polishing. As a result of our extensive experience, we have developed special machines and brushes, which gently and environmentally neutral clean and maintain the hull and propellers on vessels.

We operate in Scandinavia and Northern Europe and we are presently in contact with most Danish shipping companies e.g. Maersk, Torm, Norden and Svitzer. We are often requested to carry out our hull cleaning and propeller polishing in other locations around the world, which is why we are interested in finding collaboration partners in areas outside of Northern Europe. We believe that we have a unique product to offer you, which is why we have decided to contact your company regarding a possible collaboration.

## We offer a range of opportunities within hull cleaning and propeller polishing

In connection with a future collaboration and partnership agreement, we can deliver a complete environmentally neutral hull cleaner and propeller polishing equipment that is approved for use in most ports.

Our environmentally neutral hull cleaning and propeller polish equipment and filtration system can also be purchased directly without a collaboration and partnership agreement.

If you already have hull cleaning and propeller polishing equipment, we would like to have a dialogue with you regarding sharing references, in order to be able to offer our customers hull cleaning and propeller polishing in locations outside Northern Europe.

We hope that you find our equipment and business of interest and look forward to hearing from you, in order to be able to present our business concept and equipment in detail.

Yours Sincerely,

Petra Borg, *Diving Operations Manager & Project Supervisor*

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